



Date: 01 / April / 2013

Memorandum of Understanding (MoU)

This MoU is a legal agreement between **Elite Softwares, CoHive 3rd Floor, Dyanvatsal Commercial Complex, Above Marathi Bana Hotel, Opposite Van Devi Mandir, Karve Road, Kothrud, Pune – 411052** (“Company”) and **JSPM’s Jayawant Institute of Management Studies (JIMS), Tathawade, Pune - 411033** (“College”) which is a signatory of the entire MoU.

RECITALS:

WHEREAS, Elite Softwares (“Company”) is since 2011 engaged in the business of Website Development, Software Development, Online Applications Development, Technical Consulting Services, Domain Name Reg. and Hosting Provider, Bulk SMS Provider, and Industrial IT Training Facilities and Guidance.

WHEREAS, College wishes to utilize the services of Elite Softwares in connection with the Development and Training in the Organization.

THEREFORE, Elite Softwares and College agree as follows:

Objectives:

- To help every student in his endeavor.
- To empower the student in IT Education.
- To ensure that the perfect Knowledge Transfer has been made.
- To ensure that he is able to apply the knowledge obtained in his field.
- To provide Technical Support in Training and Development as well.
- To ensure that College Students and Faculties always be updated with technology using such Guest Lectures, Seminars, Workshops and Trainings.

Scope of MoU:

- This is an association between the Company and the College in presence of officials of both the organization.
- Will Provide Guest Lectures, Seminars, and Technical Workshops on College Requirement Basis and help in Placement Assistance.
- We also associate in providing Computer Software and Other Computer equipments to College.
- Training & Development and dissemination of knowledge for students of JIMS and employees of both the organizations.
- Summer Internship and placement of the eligible students from JIMS, strictly according to the extant rules and regulations of M/s. Elite Softwares.
- Collaborative efforts in setting up grounds for long term partnership to conduct various Social Activities.
- Conducting exchange programs for students, faculty members as well as the employees of M/s. Elite Softwares.
- Any other area which may be mutually beneficial to both the organizations.
- Any query and doubt will be strived to eliminate with utmost satisfaction. We will put every effort to link knowledge and the work sector. Our agenda is to make each and every person empowered so that he/she can contribute to the IT Field.
- We want to be associated with one of the finest colleges in India. Hence, we are constantly on the lookout for the next best college where we can perform our knowledge transfer.

- Also, it is essential to donate as much knowledge we have gained to deserving students and faculties. Thus, what we call as ‘Knowledge Domain’ is waiting to be dispersed among students of many colleges.
- Our primary aim is to bridge the link between the growing demand for IT jobs and IT education. This is where the Knowledge Transfer comes in.
- Hence, apart from updating students about the latest softwares, we also teach them about performing in the Interviews—that is, how to crack them; giving them tips and strong points to get selected etc.
- Hence, with this association, all our agendas are being satisfied and we are more than happy to be associated with such reputed colleges.

Limitations on Use:

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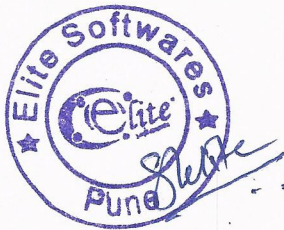
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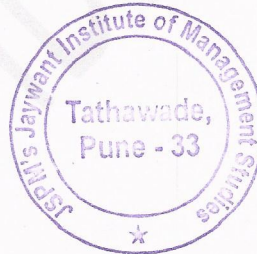
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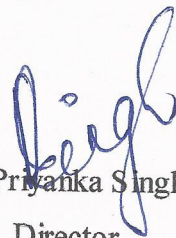
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This MoU is valid for a period of Four Years from the date of signing.




Swami Panjala
Founder and CEO
Elite Softwares – Pune.





Dr. Priyanka Singh
Director
JSPM's JIMS, Pune

MoU Signing Witness:

Witness 1:


Prof. M. B. Jambhalkar

Witness 2:


Prof. Kamlesh A. Meshram



JAYAWANT SHIKSHAN PRASARAK MANDAL

(Regd. No. MAH/632/98/PUNE & Trust No. F/14907/98)

Prof. T. J. SAWANT

D.E.E., B.E. (Elec.) MISTE
Founder - Secretary

Dr. Manimala Puri

M.Tech (E & TC), Ph.D (IT)
Sr. Director for JSPM's
I.T. Programmes
Training & Placement
International Operations

Ref. No.

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For Elite Softwares Pvt. Ltd.

Director

(Founder and Director)

Elite Softwares Pvt. Ltd. - Pune.

Dr. Manimala Puri,

(Sr. Director)

JSPM Group of Institutes

Pune

DIRECTOR
Jayawant Shikshan Prasark Mandal
Pune

S. No. 80, Pune-Mumbai By Pass Highway, Tathawade, Pune - 411 033.

Phone : 22933423, 22934084 Ext. : 280 Fax : 020-22933424

Direct : (020) 64103529



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15/03/2017

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MoU with College:

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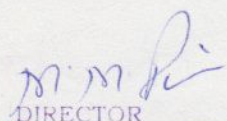
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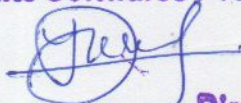
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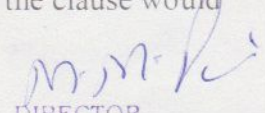
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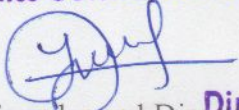
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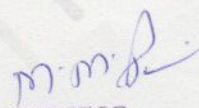
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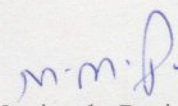
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(Founder and Director) **Director**

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Pune


Dr. Manimala Puri,
(Sr. Director)

JSPM Group of Institutes
Pune

JSPM's
Jayawant Institute of Management Studies,
Tathawade, Pune-33

A Report On
Best-from-Waste
(Don't Trash, Recycle It)

Jointly organized with: Elite Softwares Pvt. Ltd.

Date : 23rd Sept. 2017 (Saturday)
Venue : E Building –Library
Timings : 10.30 am to 12.30 pm
Coordinated By: Prof. Rasika Patil (MBA)
Prof. Leena Deshmukh (MCA)



- Objectives:** 1) To encourage innovativeness and creativity amongst students by using waste material.
2) To create environmental sensitivity.
3) To Develop Entrepreneurship skills amongst the students

Brief Report:

This activity was organized to explore and encourage innovativeness and creativity in students and offer them a platform to showcase their skill. It inspires students to think and work creatively and promote artistic excellence.

Students participated enthusiastically in the competition. Students came up with amazing ideas using waste materials. A variety of material like news papers, straws, orange peel etc were used to design useful goods like Crockery stand, photo frame, hand purse, Chandeliers, oil lamp, slippers, etc. were made by the students and appreciated by everyone.

Mr. Swami Panjala and Mr. Shailesh from Elite Softwares Pvt. Ltd. were quite helpful in organizing the event and giving motivation to the students.

The final judgment was made by the judges Prof. Gorakh Wakhare, MBA & Prof. Prashant More, MCA. The criteria for judgment were: Creativity, Strength of the Product, Waste materials used, Utility value of the product, Quality of Finish and Presentation.

The Winner and Runner up of the event are:

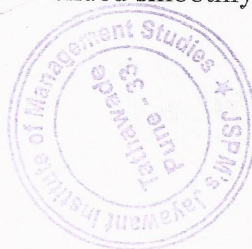
Winner: MCA-II

- Vaibhav Shinde Mahesh Rathod Rajat Hedav Anand Adake

Runner Up: MBA-I

- Akshay Alzende Ram Sarvade Anupkumar Singh

Each of the goods prepared by the students was a treat to the eyes. This also made the selection process extremely difficult for the judges. This fun filled activity witnessed an enthusiastic participation of all the students. The function ended smoothly with vote of thanks.

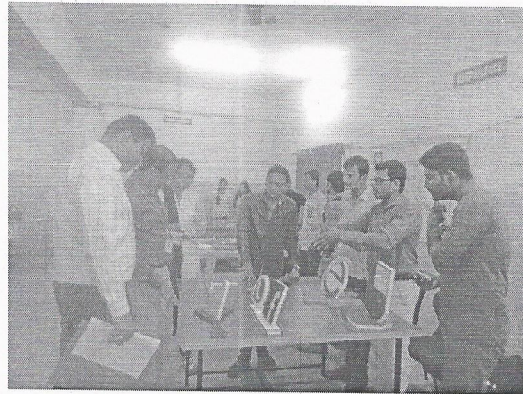
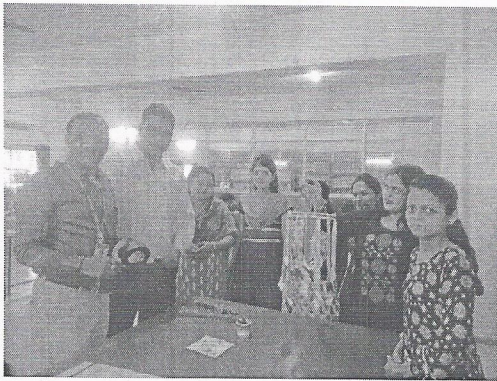
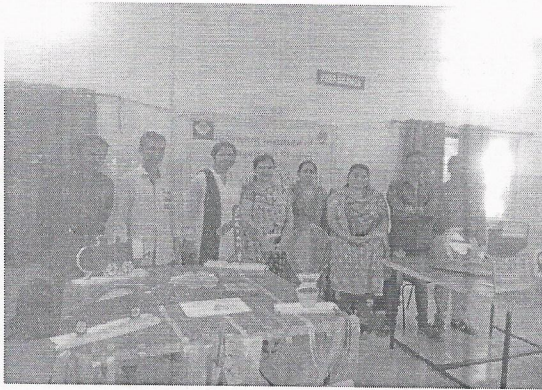




Inauguration of Competition



Winner and Runner-Up Groups

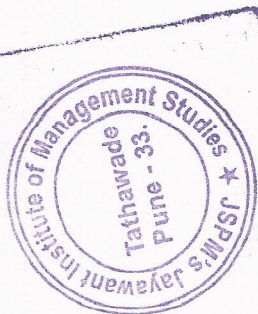


Patil

**Dr. Rasika Patil
Prof. Leena Deshmukh
Event Coordinators**

Singh

**Dr. Priyanka Singh
Director**



JSPM's

**Jayawant Institute of Management Studies
Tathawade, Pune-33**

Jointly with

Elite Softwares Pvt. Ltd.

Guest Lecture Report
On
“Aptitude and Logical Reasoning”

Held on
Date: 14-Feb-15

Submitted By

Prof. Manish Palav and Dr. Rasika Patil



Advisors: Mr. Swami Panjala (CEO – Elite Softwares)

Event Coordinators: Prof. Rasika Patil & Prof. Manesh Palav

Brief about the activity –

Now-a-days recruiters employ techniques like Aptitude test and Logical Reasoning to screen and shortlist applicants. These tests are a measure of one's capability of working with proper aptitude and with a level head. The tests are conducted to improve the thinking and reasoning ability of the students. This is an essential activity to improve students' ability to pass the rounds of Interview. A good score in **logical reasoning test** is an indicator of their ability to work well with new concepts and to recognize patterns. This is important in any sector or position. An **aptitude test** measures abilities and grade of expertise, which can be a valuable way to monitor the progress. Taking regular aptitude test can determine kinds of industry-specific training courses one can take up.

Mr. Swami addressed the students about the importance of these tests especially when they are seeking employment. He then demonstrated the techniques for the same.

Nearly 33 students from MBA & MCA attended the session and were immensely benefitted by this activity.

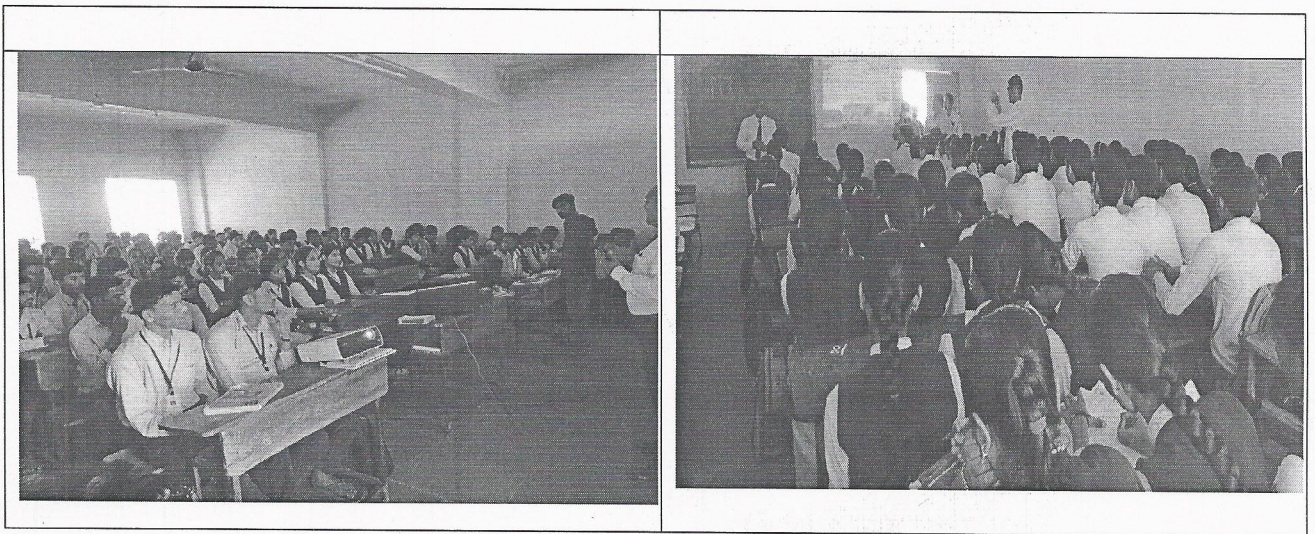
Schedule of the Event:

Date: Saturday 14-Feb-15

Time: 9.30 am To 11:30 am



Photos-



Rasika

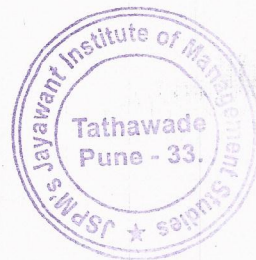
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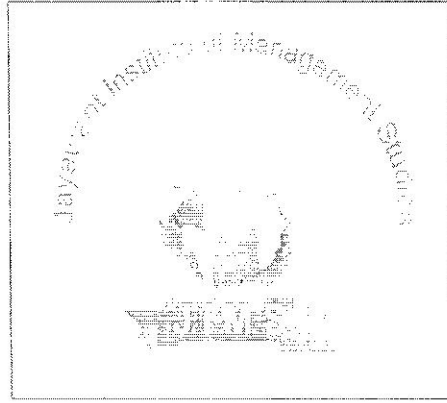
Event Coordinators

Priyanka Singh

Dr. Priyanka Singh

Director





JSPM's
Jayawant Institute of Management Studies
Tathawade, Pune-33

A
Report
Of
Three Days Workshop
On
“Website Development using Latest Tools and Technologies”

Held on
Date: 12-Jan-2017 to 14-Jan-2017

Submitted by

Prof. Kamlesh Meshram

Advisors: Dr. Priyanka Singh

Event Coordinator: Prof. Kamlesh Meshram (MCA)

Venue: JIMS 'E' Building, Lab room

Audience: MCA Students

Guest Speaker: Mr. Swami Panjala, CEO, Elite Software Pvt. Ltd.

Objective: To get the knowledge of various technologies and opportunities in website development technologies.

Outcome: Student will be able to develop their own website and able to host those Web Apps in to a practical (Real Life) environment.

Summary Report of Website Development Workshop:

To establish Industry Institute Interaction and motivate students in project management activities, the Jayawant Institute of Management Studies, Pune have organized a small session on website Development workshop. The workshop was divided into 3 parts. First part was HTML and CSS, second was Bootstrap and last was editing template and deploying website. For each day each part of workshop was completed. The workshop was more of practical approach. Along with swami sir students were developing website on their PCs. Each day after the session student were told to make website in respect of technology they learned that day as a assignment.

Day 1: First day was totally focused on HTML5 and CSS3. Prior to directly jumping on a website development a basic introduction of websites was given, basic terminology of web-technology like what is server, what is website, why website, how to deploy and host a website etc. was taken. Students were taught how to make a website structure using HTML and how to style it with CSS. It was based on pure HTML and CSS only no other framework was used. This helped student to understand the structure of a website and develop a website on their own.

Day 2: Second day's session was on how to use Bootstrap. Now with good grasp on making websites with HTML and CSS, students were taught how to make website responsive with Bootstrap so that website can be accessible on both computers and on mobile phones. In this session a dummy website for JIMS was created by swami sir as well as by all students. After the session a assignment was given to student to make any one website. Students were totally allowed to make choice whether they want to make a copy of existing website or create a new one.

Day 3: Last day of workshop was consisted of template editing and deploying website. Students came to know what is a template how to download them and how to edit them. After teaching template editing swami sir taught them how to host a website. Students were taught how to buy a domain. Each student is given a sub-domain. By using id and password students can login to ftp server and upload a website to a server so that it can be accessible throughout the world.

Schedule of the Event:

Date: Thursday 12-Jan-2017

Time: 10:00 am To 1:00 pm – Introduction to web-tech and built a website with HTML

1:00 pm to 2:00 pm – Lunch

2:00 pm to 5:00 pm – style website with CSS and a assignment was given

Date: Friday 13-Jan-2017

Time: 10:00 am To 1:00 pm – Built website using Bootstrap

1:00 pm to 2:00 pm -- Lunch

2:00 pm to 5:00 pm – students made replica of JIMS website using Bootstrap

Date: Saturday 14-Jan-2017

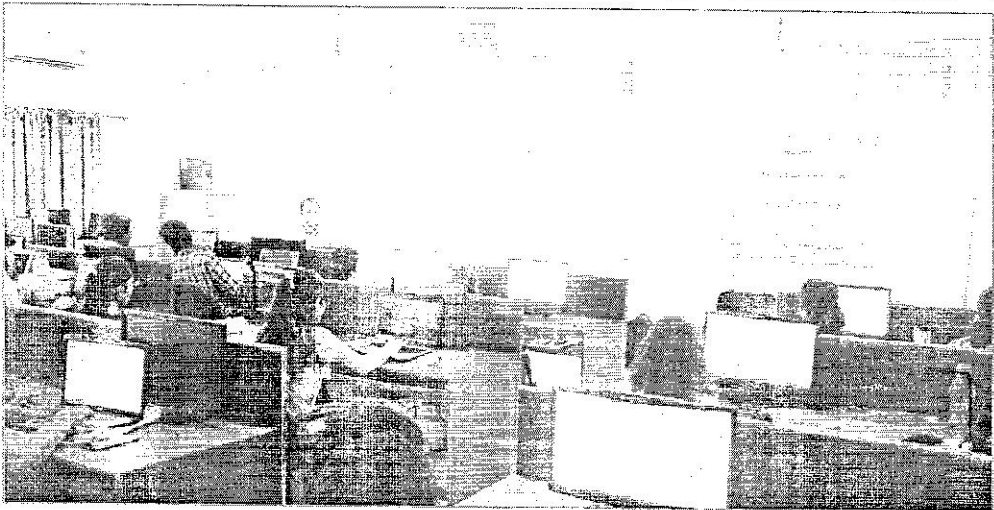
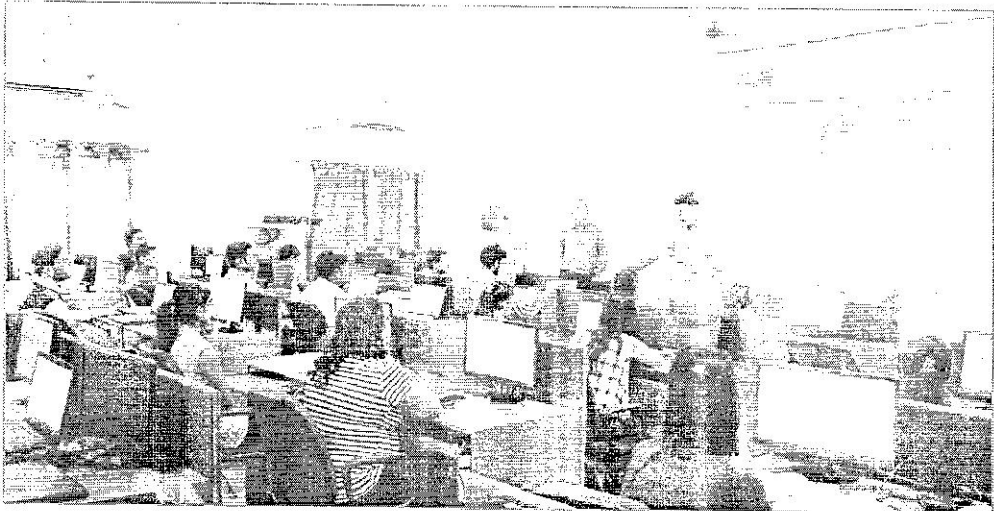
Time: 10:00 am To 1:00 pm – Downloaded Template and edit it

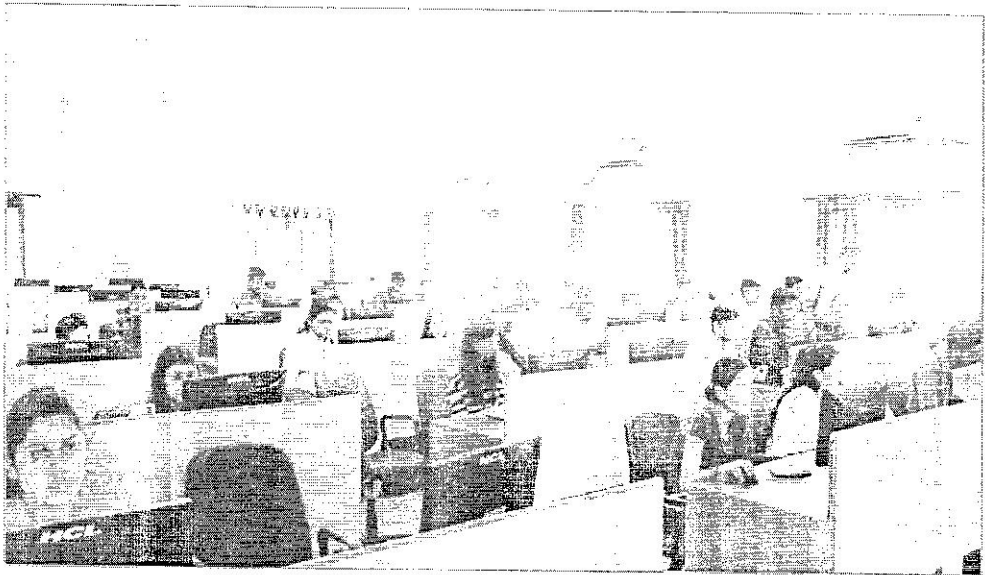
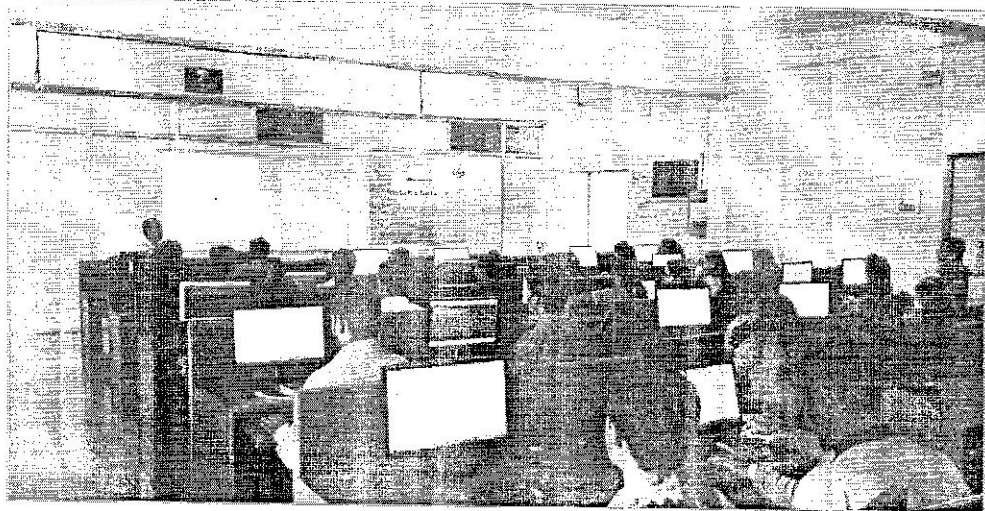
1:00 pm to 2:00 pm – Lunch

2:00 pm to 4:00 pm – username and password of ftp is given to students

4:00 pm to 5:00 pm – final words from Mr. Swami Panjala regarding what to do next

SECRET





Padale

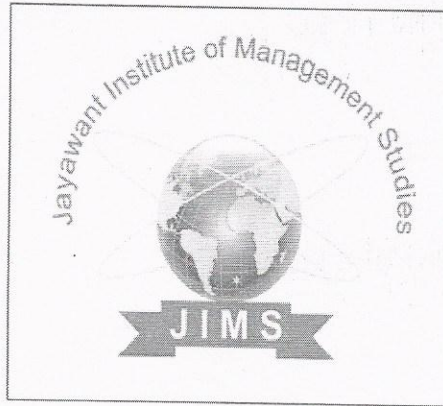
Prof. Shweta Padale
HOD (MCA)

Bankar

Prof. Bipin Bankar
HOD (MBA)

Singh

Dr. Priyanka Singh
Director-JIMS



Report on
One Day Workshop
on

"Insight into Sales Presentation - Prerequisites of Sales Call"

Day & Date: Friday & 14th August 2015

Event Name: "Insight into Sales Presentation - Prerequisites of Sales Call"

Venue: E-Building seminar Hall

Guest Speaker: Mr. Abhishek Yadav

In Association with and Organised By: Elite Softwares Pvt. Ltd.

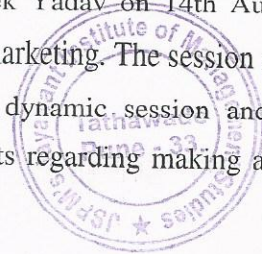
Event Coordinators: Dr. Sachin Ambekar

Students Participated: Students of MBA

Objective of event: The objective of this session was to teach students on how to make effective Sales call or deal with the customer.

Short description:

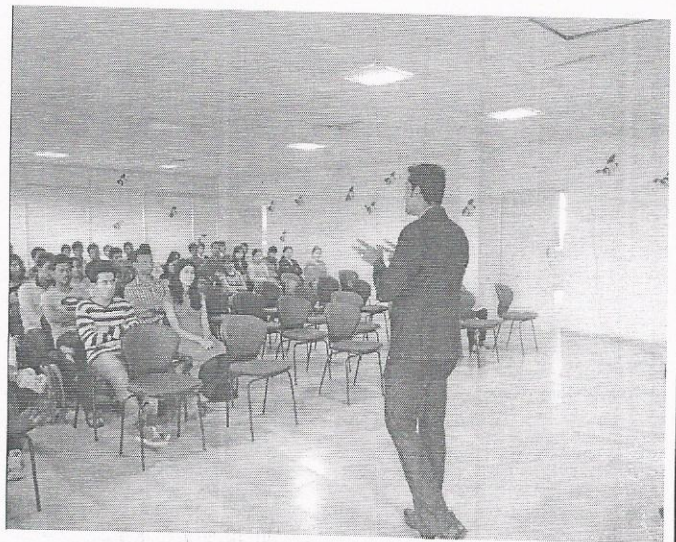
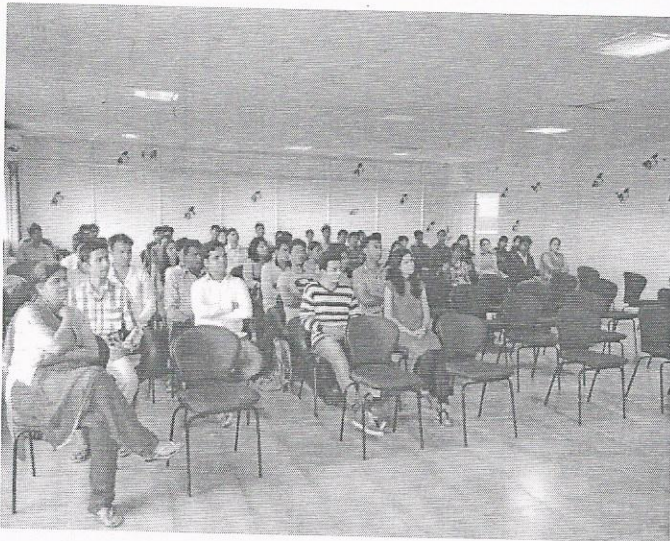
A Workshop on "How to make effective Sales Call?" was conducted by one of the prominent and experienced personality of the industry Mr. Abhishek Yadav on 14th August 2015. Mr. Yadav has 8 plus years of work experience in the field of marketing. The session started at 10 am and continued till 4 pm. Mr. Yadav delivered a very dynamic session and discussed his experiences with the students. He gave tips to the students regarding making an effective and



long lasting sales call. He also discussed about new and modern methods that are widely used for making sales. He explained about –Tell Calling, follow up, taking appointment, how to approach a customer.

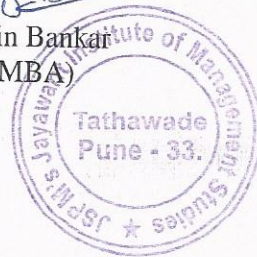
He took mock session for making cold calls.

Workshop Photos



Prof. Shweta Padale
HOD (MCA)

Prof. Bipin Bankar
HOD (MBA)



Dr. Priyanka Singh
Director-JIMS

Inter Office Communication

It is hereby informed to all the Faculty Members of MCA that a Workshop has been arranged on the topic "Emerging Trends in Information Technology Sector" on 17th August 2013. Mr. Swami Panjala – Founder & CEO (Elite Softwares) will conduct the workshop. All faculty members are requested to be present for the said workshop.

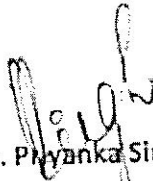
Venue: JIMS Computer Lab, 1st Floor

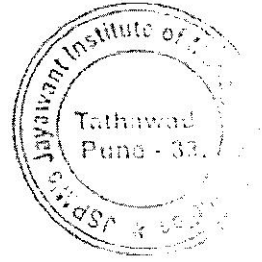
Time: 3.00 pm to 4.30 pm

Date: 17th August 2013

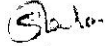

Prof. Sanjay Dandele

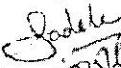
Coordinator



Dr. Pnyanka Singh
Director




Date: 13 August 2013.

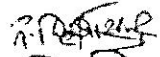
1) Prof. Sanjay Solanki 

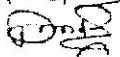
2) Prof. Shweta Padale 


3) Prof. Leena Deshmukh 

4) Prof. Kamlesh Meshram 

5) Prof. Kumar Pawar 

6) Prof. Aditya Katkar 

7) Prof. Sanjay Dandele 

8) Prof. Swati Patil 

9) Prof. Smita Singh 

JSPM's Jayawant Institute of Management Studies,
Tathawade, Pune 411 033.

Report on Workshop on
"Emerging trends in Information Technology Sector"

Date: 17th August 2013

Venue: JIMS Building, Computer Lab, 1st Floor

Time: 3.00 pm to 4.30 pm

Speaker: Mr. Swami Panjala (Founder &CEO – Elite Softwares)

Brief Report:

In the recent years the Information Technology Sector has witnessed tremendous growth and it is poised to grow at an astounding pace. The coming years will also be a witness to fast, almost every day changing technological progress. The current year was a good one for technology and the Internet growth in India with many e-commerce companies doing a good business. People are turning to the Internet to buy everything, from diapers to books, houses and even groceries. Coming year, 2014, is going to be the year for new technical trends and some amazing gizmos that will easily surpass the previous ones in terms of quality and user-friendliness. Keeping this objective in mind we arranged a workshop for our MCA faculty members to keep themselves abreast of latest technological trends which are emerging fast in the IT Sector. The guest speaker was Mr. Swami Panjala who is the Founder & CEO of a software company "Elite Softwares".

Mr. Swami outlines the contents of his talk and elaborated on the following :

1) Growth estimates of IT industry in India

He gave the tentative figures of market size of the entire IT and ITES sector and also estimated the rate at which it is expected to grow in coming years, especially for Indian IT Sector.

2) Latest trends in IT sector in India

Mr. Swami then gave a brief introduction about Online retailing, cloud computing and e-commerce are going to lead a rapid growth in the IT industry. He enumerated that Online shopping is gaining popularity with the emergence of internet retailing. He went on to predict that how mobile phones and tablets are going to fuel the growth of IT sector.

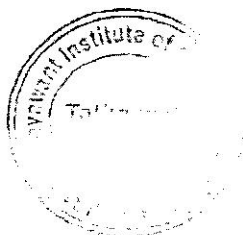
He also said that how cloud computing is becoming a buzz word in the IT industry in India and it will be playing a very important role in future IT growth.

Cloud computing in coming years would entail the unique collection of services, web destinations and connectivity that could become the home of computing and communication activities.

He then briefed about the basics of these technologies and encouraged the faculty members to embrace these new technologies in order to equip the students of JIMS with the latest developments in IT sector. This will help the students in becoming industry ready and for getting good jobs in the years to come.

The workshop concluded at around 4.30 pm with the objective, of remaining update with the latest trends in IT Sector, being achieved.

The vote of thanks was proposed by Prof. Sanjay Dandele.



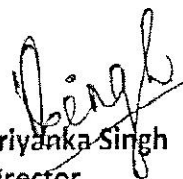
Some photographs of the workshop

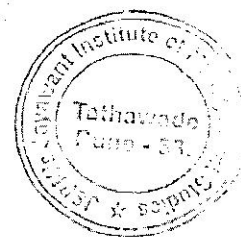


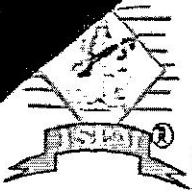
Faculty Members who attended the workshop:

- 1) Prof. Sanjay Solanki
- 2) Prof. Shweta Padale
- 3) Prof. Kumar Pawar
- 4) Prof. Leena Deshmukh
- 5) Prof. Kamlesh Meshram
- 6) Prof. Aditya Katkar
- 7) Prof Smita Singh
- 8) Prof. Sanjay Dandele


Prof. Sanjay Dandele
Co-ordinator

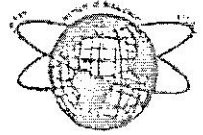

Dr. Priyanka Singh
Director





JSPM's
**JAYAWANT
INSTITUTE OF MANAGEMENT STUDIES**

(Approved by A.I.C.T.E, New Delhi, Recognised by Govt. of Maharashtra & Affiliated to Savitribai Phule University of Pune)



Prof. Dr. T. J. Sawant
B.E., (Elec) PGDM, Ph.D
Founder - Secretary

S. No. 82/2, Pune-Mumbai By Pass Highway, Tathawade, Pune 411 033.

Ph.: 8237076937/38 Tele-fax: 020-22933424
www.jspmjims.edu.in Email: jims@jspm.edu.in

Dr. Priyanka A. Singh
B. Sc. (Hons), MBA, Ph. D.
Director

Date : 09 August 2013.

To,
Mr. Swami Panjala
Founder & CEO,
Elite Softwares, Pune.

Sub.: Invitation as a Resource Person for workshop on "Emerging Trends in Information Technology Sector".

Dear Sir,


As per our telecom, we cordially invite you as a Resource Person for conducting a workshop for our Faculty Members of MCA Stream on 17th August 2013. The details of the workshop are as under:

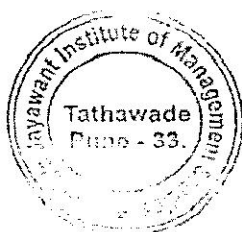
Date of the workshop : 17th August 2013
Time : 3.0 pm to 4.30 pm
Venue : 1st Floor Computer Lab
JSPM's Jayawant Institute of Management Studies,
"E" Building.

We will be honored if you can accept our invitation and address our Faculty Members.

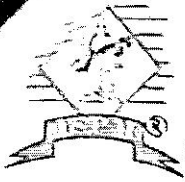
Thanking You,

Warm Regards,


Dr. Priyanka Singh
Director




9/8/13



JSPM's
JAYAWANT
INSTITUTE OF MANAGEMENT STUDIES



(Approved by A.I.C.T.E. New Delhi, Recognised by Govt. of Maharashtra & Affiliated to Savitribai Phule University of Pune)

Prof. Dr. T. J. Sawant
B.E., (Elec) PGDM, Ph.D
Founder - Secretary

S. No. 822, Pune-Mumbai By Pass Highway, Tathawade, Pune 411 033.

Ph.: 8237076337/38 Tele-fax: 020-22933424

www.jspmjims.edu.in Email: jims@jspm.edu.in

Dr. Priyanka A. Singh
B. Sc. (Hons), MBA, Ph. D.
Director

Date : 19 August 2013.

To,
Mr. Swami Panjala
Founder & CEO,
Elite Softwares, Pune.

Dear Sir,

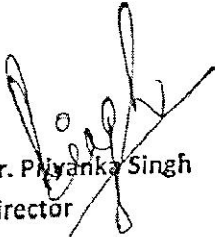
On behalf of the JSPM Group and in particular Jayawant Institute of Management Studies I take this opportunity to express my gratitude for accepting our invitation and conducting a workshop for our Faculty members on "Emerging Trends in Information Technology Sector" in our Institute.

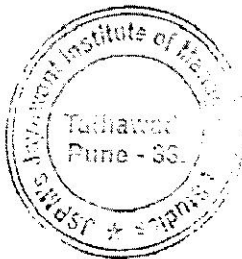
The workshop was a wonderful experience for our Faculty Members and was well appreciated by them. The inputs given by you were extremely useful in the context of fast changing technological changes.

We sincerely hope and are quite sure that our association will continue to be stronger and beneficial for both of us.

Thanking You,

With Warm Regards,


Dr. Priyanka Singh
Director



Thank you
Elite
20/8/13